

Produce Company NVC2108

This solid performing company with strong EBITDA growth has been packing and distributing a wide variety of the freshest quality vegetables and fruits nationwide for many years. Ideally located in a highly productive agricultural region, this company distributes to customers located throughout North America. As a leader in the industry, it has earned a renowned reputation for excellence in quality and service by providing fresh produce daily, year round. Proven performance, combined with comprehensive quality processes and procedures, has facilitated the Company's steady growth. Key customer relationships include well-known, nationwide chain stores.

Due to its service diversification and key position as a niche provider, the Company is growing and consistently experiencing strong profits. With revenues of less than \$50 million and a strong EBITDA, it is well-positioned for projected high demand and continued expansion.

Investment Highlights

Expertise –The Company has built an exceptional base from which it can continue its consistent growth. Its seasoned management team is well-respected in the industry and among peers for its vast experience and consistent excellence. The Company maintains its leadership position with great results through the vision and dedication of its team. Decades of experience, as well as a commitment to excellence through growing and distributing, has given it a renowned reputation in the produce industry.

Customer Service – Excellent customer service is imperative and the essence of its business. The Company's first priority is always addressing the varied and specific needs of its customers. It is committed to customized packaging and daily shipping of fresh produce year round.

Industry Diversification – While the Company's primary business remains packing and distributing the freshest quality produce, its transportation company is committed to maintaining excellence in service to the cold-chain.

Growth Opportunities

Industry Expansion – There is significant potential for growth by teaming up with additional national brands. It could be beneficial to pursue contracts with other nationwide farmers and companies that specialize in greenhouse grown produce.

All inquiries or communications concerning the Company should be directed to:

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