

## Heat Treating Equipment Manufacturer NVC2101

This Company has extensive experience in designing and manufacturing innovative, precision-engineered heat treating systems. As a leader in this niche industry, it has a world-class reputation for providing complete turn-key equipment for complex requirements, backed by efficient installation and excellent service. Proven performance in its unique design concepts, combined with rigorous comprehensive quality processes and procedures, has facilitated the Company's steady expansion among diverse industries. Customers include Fortune 500 companies, as well as privately held businesses, located nationwide and internationally. A complete line of ancillary equipment for material handling options is also offered.

Over the years, and despite the current economy, it has experienced steady growth and consistently strong gross profit, due to its diversification among many successful industries. With such an achievement, it is well-positioned for projected high demand and continued global expansion given its key position as a niche provider. With revenues of less than \$20 million and a current backlog of nearly \$7 million, a level of security is present.

### *Investment Highlights*

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**Expertise** –The Company has built an exceptional base from which it can continue its consistent growth. Its seasoned management team is well-respected in the industry and among peers for its vast experience. The Company maintains its leadership position with great results through the vision and dedication of its professionally trained team. Decades of experience, as well as a commitment to excellence in research, design, and workmanship, has set a renowned reputation in the industry.

**Customized Product** – Each of the Company's systems is designed and manufactured to meet the specific requirements of the customer. As processes for the heat treating systems are varied based on customer needs, many unique concepts have been engineered.

**Industry Diversification** - The Company designs and builds its systems for a diverse group of customers in many different industries. Hundreds of customers represent such sectors as manufacturing, agriculture, aerospace, appliance, marine, heavy equipment, and food. Further opportunities for customers from these sectors are substantial.

**State-of-the-Art Technology** – The Company has remained committed to emerging technologies, best practices, new products and latest developments. This focus on research and cutting edge technology not only allows the Company to provide its customers with many design options, but enables it to seamlessly integrate between various customers' specifications.

**Customer Service** – Excellent customer service is imperative and the essence of its business. The Company's first priority is always addressing the varied and specific needs of its customers. Ongoing system support is provided through equipment performance monitoring for maximum efficiency, maintenance, responsive service, and technical assistance.

### *Growth Opportunities*

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**Industry Expansion** – The expansion opportunities for the Company are extensive. There is significant potential to increase the Company's services and product line into growing, high profit industries. Some markets that present considerable opportunities to support widespread expansion include alternative energy, aerospace, agriculture, food processing, and manufacturing.

**“Green” Initiatives** – As efforts to protect the environment are at the forefront, it may be beneficial to pursue contracts with companies that would like to implement Green technology. Developing systems that are innovative, environmentally responsible and resource efficient could prove to be an additional growth and specialization area for the Company.

All inquiries or communications concerning the Company should be directed to:

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