

Material Handling Equipment Manufacturer & Distributor
NVC2100

This Midwest-based OEM specializes in providing a single source for the design, manufacture, and nationwide distribution of precision-engineered, motorized material handling equipment for various industries. Many years of research & development has perfected its proprietary product mix that is specifically designed for the challenges of outdoor agricultural use. The Company provides its loyal client base with an attractive return on investment through its innovative material handling solutions. Customers experience improved efficiencies, increased production, and a safer working environment, which all contribute to positive cash flow. In addition to the delivery of the equipment, a complete parts and service center is offered. This is an excellent opportunity for a Company seeking to add-on a complementary product line.

The Company is experiencing substantial growth due to its strong position as a niche provider and reputation for high quality products. These achievements are reflected in its annual revenues of less than \$10 million, considerable profit margins, and adjusted EBITDA of over 10%. This Company is well-poised for projected high demand and continued expansion.

INVESTMENT HIGHLIGHTS

Proprietary Product Offering - The Company's research & development has resulted in superior equipment, including a niche product line for the agricultural industry. In addition to a standardized product offering, equipment can be custom designed and built to meet a specific performance requirement. The Company is well-positioned to expand its current market share.

State-of-the-Art Technology – The Company has remained committed to investing in cutting edge technology. This technology not only allows the Company to provide its customers with many design options, but enables them to ensure efficiency and high quality workmanship, as well as expand its branding. Additionally, as more consumers take pride in making efforts to protect the environment, the Company has pursued “Green” initiatives such as zero particulate emissions. Developing equipment that is innovative and environmentally responsible could prove to be a highly profitable growth area.

Established Customer Base – The Company has many long term relationships resulting from its high quality equipment and technical savvy. It has adjusted its business model to adapt to ever-changing agricultural industry and economic conditions.

Industry Expansion – There is significant potential to expand this OEM's products and services into complementary industries. Profitable markets that present significant opportunity to support the Company's growth include manufacturing, landscaping, and equipment rental.

All inquiries or communications concerning the Company should be directed to:

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