

Founded many years ago, this Midwest based Company specializes in providing a single source for both the design and construction of various types of proprietary machinery for the defense, automotive, aerospace, agriculture, and appliance industries. The Company provides its customers with an attractive return on investment through innovative material handling solutions. The Company's product mix includes Automated Guided Carts (AGCs) and materials handling equipment, as well as assembly and ergonomic equipment. The Company has the ability to design for a variety of on-site applications with its experienced staff and state of the art technology. The Company provides full turn-key capabilities including optional design services, offering custom made machinery to meet the specific parameters set by the customer. The Company's customers experience increased production, improved efficiencies and better use of floor space, which all contribute to positive cash flow. Its customers also benefit from decreased operating expenses such as labor, training, product damage, and workman's compensation claims.

The Company is experiencing considerable growth due to its successful industry diversification. The Company has a reputation for high level of quality products, which has facilitated the Company's steady growth over the years. With such achievements, it is well-positioned for projected high demand and continued expansion given its strong position as a niche provider. With annual revenues less than \$18 million and considerable profit margins, the Company is well-positioned and poised for continued growth.

## INVESTMENT HIGHLIGHTS

*Established Customer Base* – The Company has many long term relationships with customers including prominent, national manufacturers, industrial equipment providers, and metal stamping shops. Since adjusting its business model to adapt to changing industry and economic conditions, the Company has successfully secured large contracts and reseller agreements in the government, aerospace, agriculture, transportation, and appliance industries.

*Successful Diversification* – Diversification is a valuable achievement. The Company has a distinct edge due to its forward-thinking diversification strategies and technical savvy. The Company has successfully diversified its customer base into strategic profitable industries such as aerospace, defense, agricultural, transportation, and appliance and is quoting strong.

*Patented Products* - The Company has researched and developed several patented products, including niche product lines. As large Tier 1 suppliers migrate from traditional material handling systems, the Company is well-positioned to expand its current market share and capitalize on its products including Automated Delivery Systems.

*State-of-the-Art Technology* – The Company has remained committed to investing in cutting edge technology. This technology not only allows the Company to provide its customers with many design options, but enables them to ensure efficiency by seamlessly integrating between their customers' processes.

**All inquiries or communications concerning the Company should be directed to:**

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