



Confidential Acquisition Opportunity
Established Electronic Sales and Repair Company (“The Company”)

Revenue: \$200,000
Cash Flow: \$60,000
Real Estate: Available for lease

The Company is one of the longest established electronic sales & service businesses with the same company name for over 40 years in the Greater Grand Rapids area. Employing skilled technicians, the Company specializes in servicing electronic household equipment including flat-screen TVs, DVD players, etc. Due to its outstanding reputation and long history, the Company maintains warranty service agreements with a number of major electronic products OEMs. The Company also maintains an agreement with a major Midwest retailer which allows it to buy customer-returned electronics for a substantial discount and then re-sell them across the US.

Employees: 4
Facilities: leased 1150 sq ft

Opportunities: The owners have scaled back the company by reducing the hours the business is open and they type of items they repair. The Company has the capability to repair appliances and other household items which it has repaired in the past. A new owner could grow the business by being open more hours and expanding the type of items it repairs. A key opportunity exists to capitalize on the Company's existing relationship with a Midwest retailer by starting an eBay or other internet-based store to distribute pre-owned electronics in a more efficient way. Present owners do not utilize the Internet to sell equipment; instead they re-sell to others who come and physically pick up their inventory. As well, the Company has undergone 3 ownership changes during its tenure and each new owner continues to benefit from the Company's well-established name and OEM relationships.

Reason for sale: Present ownership has operated company for over 24 years and is seeking retirement.

A confidentiality agreement and evidence of financial capability are required for more information. Please contact:

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