



NUVESCOR

Mergers & Acquisitions

Thinking of selling your business? It can be done with confidence and confidentially.

No matter how much you enjoy working in your business, the time will come when you will transfer ownership due to factors such as health, burnout, capital needs, or other significant life events. In fact, recent selling trends from the Small Business Administration (SBA) claim that in less than 10 years 43% of business owners are ready to sell their businesses and move on to other endeavors.

With credit market improvements and significant buyer interest, now is an excellent time to sell. Buyers have a strong desire to acquire a well-run business. They understand value and are willing to make considerable proposals to acquire a company that achieves your long-term goals. On the other hand, many strategic buyers (already engaged in the industry/sector) are motivated to pursue acquisitions that complement their existing businesses. This has been an increasingly higher percent of our transactions.

Selling your business while **confidentially** seeking out qualified buyers is a formidable task. NuVescor is able to guide you professionally through the transaction process and has the **proven experience to deliver exceptional financial results**. From recent deal closings, our transactions have involved worldwide companies from \$2 million to more than \$15 billion in revenues.

When considering the sale or transition of your business, let us put our expertise to work for you. Experience in deal architecture and expert negotiations make a significant difference in a successful, high-value transaction. NuVescor provides you with that advantage. We will carefully work with your legal and financial advisors to construct a transaction that, on a net basis, yields the highest value.

We would be pleased to provide a professional opinion of the market value of your business. NuVescor will market your business with utmost **confidentiality**, eliminating concerns that your competitors, employees or customers may have.

Founded on the core principles of **Confidentiality, Integrity and Trust**, NuVescor is passionately committed to excellence in mergers and acquisitions. **Contact us for** a complimentary confidential valuation in which we will share best strategies and practices to help you accomplish your goals and objectives. For additional information, please visit our website at www.nuvescor.com.

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INTEGRITY

CONFIDENTIALITY

TIMELY RESULTS